Are you ready for a coach?

A company's success and culture is a direct reflection of its leaders. All top athletes have coaches, and every game-changing leader does too. Per Stanford University's research* leaders with a coach consistently outperform those that don't have one.

What type of coaching is right for you?

Do you want predictable revenue?

Do you have a robust, high-performing sales team?

NO — YES

Are your sales & marketing teams well aligned?

NO — YES

Is your conversion rate as high as you need it to be?

NO — YES

Are you closing sales as quickly as you want to?

NO — YES

Do you have a committed tribe of followers?

NO — YES

You're ready for Sales & Marketing Coaching

Sales & Marketing Coaching is the key to aligning teams and driving your bottom line. Client results include:

- *Increase demand generation by 300%*
- *Shorten sales cycles by 50%*
- *Increase annual revenue by 30-200%*

Do you want more passionate teams?

Do you have the right people in the right roles?

NO — YES

Does your company culture focus more on positive outcomes than negative?

NO — YES

Do you have solid teamwork and cross-departmental collaboration?

NO — YES

Are you keeping your finger on the pulse of the culture and implementing programs to increase emotional equity?

NO — YES

Are you retaining your superstar employees?

NO — YES

You're ready for Culture Coaching

Leaders seek culture coaching to foster more engaged, effective teams. Client results include:

- *Individuals are 73%+ more emotionally engaged, loyal, accountable, and ownership focused*
- *Recruiting time reduced by 33%+*
- *Retention increased by 41%+*

Do you want sustainable, profitable growth?

Do you spend most of your time on high-value activities?

NO — YES

Do you know how to scale and allocate human resources to get more done with fewer people?

NO — YES

Are you helping your leadership team look into blind spots and expand vision?

NO — YES

Are you getting the levels of accountability, communication, execution you'd like from your team?

NO — YES

Are there business strategies or challenges you'd like support with?

YES

You're ready for Leadership Coaching

Leadership coaching helps you raise the bar for yourself and your direct reports. Client results include:

- *Revenue and profits increase up to 210%*
- *Productivity increased 35-50%*
- *Ability to significantly influence others and outcomes increased by up to 100%*

At SmartTribes Institute, we've helped 700 of the Fortune 1000 and 300 medium-sized businesses get remarkable results. We can help you do the same.

Ready to up your game?
Request a 1:1 coaching exploratory call at
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